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The Connect Range

Connect Sales and Connect Service offer a simple solution to the problem of integrating remote and mobile workers with your head-office systems. Both products are easily implemented and are proven to reduce administration, increase productivity and enhance the management of your customer relationships.

Connect software products are suitable for a wide variety of pda's / handheld devices, laptops, barcode readers and scanners. Whether you need to take sales orders in the field, share and update customer information or schedule and send engineering tasks Connect has a product for you.

Customer Information at your Fingertips

Customer data and order history information is available to sales representatives working remotely, enabling them to check previous sales orders and to take new orders whilst on customer premises.

Increase Sales

Sales teams can search customer and product information and view product descriptions to help inform the customer.

You can prompt sales representatives in the field updating them of the latest promotions and opportunities to sell complimentary products tailored to each customer.

Connect Sales

Reduce Administration

Sales representative productivity is increased because they do not have volumes of paperwork, enabling more selling time.

Rather than write up notes following a sales meeting, actions can be recorded during the meeting, saving time and reducing administration.





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Process Orders Faster

Orders are taken in the field and updated to head office; this reduces administration and speeds up order processing.

Powerful Electronic Order Pads

All information is provided via simple but powerful hand held devices, a range of which are available to suit your requirements.

Features of Connect

- Select products from a list or simply scan the barcode to order
- View and edit previous orders to save time
- Load purchase order numbers, improve credit control
- View previous invoices and credit status, to enable effective credit control
- Adhere to your pricing strategy with options for multiple pricing levels or simply apply discounts in the field
- Create orders for stock pending delivery, reducing stock holding and increasing cash flow
- Set up new customers whilst in a meeting and raise pro-forma invoices as required
- Update customer contact information to maintain your database
- Record notes and activities by customer, reducing sales administration
- Load multiple location delivery criteria, manage customer expectations efficiently
- Automatic back up ensures data is protected
- Choose from a range of handheld devices to meet your needs
- Transfer data via wireless connection or using a docking station

Integrate with Accounts

Interface seamlessly with Sage and other accountancy packages to minimise margin for error, speed up invoicing and improve credit control.

Platform Requirements for Connect - Sales

Connect Sales is suitable for a wide range of environments and works on a PDA with Pocket PC 2003 or later operating system. Individual applications may also require a Windows PC with Active Sync (minimum version 3.8 to maximum version 4.2). Some applications of Connect Sales may require optional 1D or 2D barcode scanner built in to the PDA device.

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